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**UNITED STATES DISTRICT COURT  
CENTRAL DISTRICT OF CALIFORNIA  
SOUTHERN DIVISION**

**SECURED MAIL SOLUTIONS, LLC,**

**Plaintiff,**

**vs.**

**ADVANCED IMAGE DIRECT LLC,  
ET AL.,**

**Defendants.**

**Case No.: SACV 12-01090 DOC(RNBx)**

**FINAL ORDER ON CLAIM  
CONSTRUCTION**

Before the Court are Plaintiff's Motion for Summary Judgment of Infringement (Dkt. 139) and Motion for Summary Judgment of Validity (Dkt. 138) and Defendants' Motion for Summary Judgment of Non-infringement (Dkt. 143). The parties simultaneously briefed claim construction issues. The Court considers only the claim construction issues at this time, and will issue a separate ruling on the motions for summary judgment on infringement and validity.

**I. Background**

1 This lawsuit addresses software tools designed to aid in large-scale commercial mailings.  
2 Defendants Envelopes Unlimited (“EU”) and Advanced Image Direct (“AID”) produce and send  
3 mailings on behalf of their clients. Clients give AID and EU the content and design of the  
4 mailing the client wishes to send and the mailing information for where the client wants the  
5 mailings sent. EU and AID print and send the mailings using specialized software and processes  
6 that qualify for specific discounts from the United States Postal Service (“USPS”).

7 Plaintiff Secured Mail Solutions (“SMS”) claims that Defendants are infringing on its  
8 method and system patents that set out a way of assigning specific identifying information to  
9 pieces of mail and then using post office data to verify that information. Some of the allegedly  
10 infringing processes are performed by a third party, GrayHair, which is not named in this  
11 lawsuit. EU and AID use GrayHair’s software (a primary program called GHSelect and an add-  
12 on called SelectTrak) to assign identifying information to and track mailings. SMS claims that  
13 EU and AID are liable for infringement performed in part by GrayHair.

14 The parties briefed and argued their *Markman* and dispositive motion issues. This order  
15 constitutes the Court’s final ruling on claim construction.

16 a. Patents at Issue

17 This case centers on a series of patents that issued from a provisional application filed on  
18 October 16, 2011. *See* Fitzsimmons Decl. Ex. A-1. Three are relevant to this litigation: U.S.  
19 Patent No. 7,814,032 (the “‘032 Patent”), U.S. Patent No. 7,818,268 (the “‘268 Patent”), and  
20 U.S. Patent No. 8,073,787 (the “‘787 Patent”). Only claims in the ‘268 and ‘787 Patents remain  
21 at issue in the lawsuit. These patents are similar and share much overlapping language. Both  
22 address methods of using encoded data on the outside of mail pieces to verify or authenticate  
23 those mail pieces.

24 The inventor and president of SMS, Todd Fitzsimmons, developed the idea for this series  
25 of patents after the events of September 11, 2011. Fitzsimmons Decl. ¶ 5. Mr. Fitzsimmons  
26 imagined that the patented system could protect mail recipients from possible anthrax or  
27 explosive attacks by mail because the system would permit recipients to verify the source of the  
28 package before opening it. *Id.* ¶¶ 5-8.

b. Claims at Issue

Plaintiff alleges that Defendants infringe the following claims in the '268 Patent:

Claim 1

1. A method of verifying mail identification data, comprising:

Affixing mail identification data to at least one mail object, said mail identification data comprising a single set of encoded data that includes at least a unique identifier, sender data, recipient data and shipping method data, wherein said unique identifier consists of a numeric value assigned by a sender of said at least one mail object.

Storing at least a verifying portion of said mail identification data;

Receiving by a computer at least an authenticating portion of said mail identification data from at least one reception device via a network, wherein said authenticating portion of said mail identification data comprises at least said sender data and said shipping method data; and

Providing by said computer mail verification data via said network when said authenticating portion of said mail identification data corresponds with said verifying portion of said mail identification data.

*See '268 Patent 6:18-37.*

Claim 1 Dependent Claims:

5. The method of claim 1, wherein said step of receiving at least an authenticating portion of said mail identification data further comprises receiving at least said authenticating portion of said mail identification data from said at least one reception device via said network, wherein said authenticating portion of said mail identification data further comprises at least said unique identifier.

9. The method of claim 1, wherein said step of receiving at least an authenticating portion of said mail identification data further comprises receiving at least said authenticating portion of said mail identification data from said at least one reception device via said

1 network, wherein said authenticating portion of said mail identification data further  
2 comprises at least said recipient data.

3 *See* '268 Patent 6:49-55, 7:1-7.

4 Claim 33

5 33. A mail verification system for authenticating at least one mail object, said at least one  
6 mail object being a physical object and including mail identification data, comprising:

7 At least one mail verification device adapted to communicate with at least one reception  
8 device via a network, said at least one mail verification device comprising:

9 A memory, and

10 A mail verification application adapted to:

11 Store at least a verifying portion of mail identification data in said memory,  
12 said mail identification data comprising a single set of encoded data that  
13 includes at least a unique identifier, sender information, recipient  
14 information and shipping method information, wherein said unique  
15 identifier consists of a numeric value assigned by a sender of said at least  
16 one mail object;

17 Receive at least an authenticating portion of said mail identification data  
18 from said at least one reception device via said network, wherein said  
19 authenticating portion comprises at least said sender information and said  
20 shipping method information; and

21 Provide mail verification data via said network if at least said  
22 authenticating portion of said mail identification data corresponds to said  
23 verifying portion of said mail identification data.

24 *See* '268 Patent 8:62-9:19.

25 Claim 33 dependent claims:

26 39. The mail verification system of claim 33, wherein said authenticating portion of said  
27 mail identification data further includes at least said unique identifier.

1 40. The mail verification system of claim 39, wherein said authenticating portion of said  
2 mail identification data further includes at least said recipient information.

3 *See* '268 Patent 9:38-43.

4 Plaintiff alleges that Defendants infringe the following claims in the '787 Patent:

5 Claim 1

6 1. A system for authenticating a mail object, said mail object being provided to a mail  
7 carrier and including mail identification data affixed on said mail object in a single  
8 barcode, comprising:

9 first computer configured to communicate at least a first portion of said mail  
10 identification data over a network, said mail identification data including a  
11 shipping portion, a recipient portion, a sender portion, and an identifier portion,  
12 wherein said shipping portion includes shipping method data, said recipient  
13 portion includes an address of a recipient of said mail object, and said identifier  
14 portion includes a unique identifier that consists of a numeric value assigned by a  
15 sender of said mail object;

16 a database; and

17 a second computer comprising a verification application, said second computer  
18 being configured to receive at least said first portion of said mail identification  
19 data from said first computer via said network, said first portion of said mail  
20 identification data consisting of said shipping portion, said sender portion and said  
21 identifier portion;

22 wherein said verification application is in communication with said database and  
23 configured to authenticate said first portion of said mail identification data by  
24 determining whether said first portion of said mail identification data is stored in  
25 said database and providing verifying data to said first computer via said network,  
26 said verifying data indicating whether said first portion of said mail identification  
27 data is stored in said database, wherein at least a portion of said first portion can  
28 be used by said mail carrier to identity said sender of said mail object.

1 See '787 Patent 6:28-6:58.

2 Claim 30

3 30. A method for authenticating a mail object that includes mail identification data, said  
4 mail identification data being 15 encoded into a single barcode, which is then affixed  
5 onto said mail object, comprising:

6 communicating by at least one sender computer at least a first portion of said mail  
7 identification data over a network, said mail identification data including a  
8 shipping 20 portion including at least shipping method data, a recipient portion  
9 including destination data for said mail object, a sender portion, and an identifier  
10 portion including at least a numeric value assigned by a sender of said mail object,  
11 and said first portion of said mail identification data consisting of said shipping  
12 portion, said sender portion and said identifier portion;

13 receiving by said at least one sender computer verifying data from a second  
14 computer via a network, wherein said verifying data verifies the authenticity of  
15 said first portion of said mail identification data by stating whether said first  
16 portion corresponds to data that is stored on a database in communication with  
17 said second computer;

18 providing said mail object to a mail carrier, wherein at least a portion of said first  
19 portion can be used by said mail carrier to identify said sender of said mail object.

20 See '787 Patent 9:14-36.

21 Claim 30 Dependent Claims:

22 32. The method of claim 30, wherein said sender portion includes data that is assigned by  
23 said mail carrier and can be used to identify a sender of said mail object.

24 See '787 Patent 9:40-42.

25 **II. Legal Standard**

26 Patent infringement analysis involves two steps: (1) an interpretation of the asserted  
27 claims, and (2) a comparison of the claims to the accused device. *Markman v. Westview*  
28 *Instruments, Inc.*, 52 F.3d 967, 976 (Fed. Cir. 1995) (en banc), *aff'd*, 517 U.S. 370, 116 S. Ct.

1 1384 (1996). Claim interpretation is a matter of law, *id.* at 979, and is thus amenable to  
 2 summary judgment, even though the analysis involves both issues of law and questions of fact.  
 3 *Phonometrics Inc. v. N. Telecom Inc.*, 133 F.3d 1459, 1463-64 (Fed. Cir. 1998). Many courts,  
 4 however, have chosen to hold a claim interpretation hearing, or *Markman* hearing, to facilitate  
 5 the claim interpretation process. *See e.g., Ethicon Endo-Surgery, Inc. v. United States Surgical*  
 6 *Corp.*, 93 F.3d 1572, 1577 (Fed. Cir. 1996).

7 Claim interpretation begins with the language of the claim. *Teleflex, Inc. v. Ficosa N.*  
 8 *Am. Corp.*, 299 F.3d 1313, 1324 (Fed. Cir. 2002). Terms in the claim are generally given the  
 9 ordinary and customary meaning they would have to a person of ordinary skill in the art at the  
 10 time of the invention. *Phillips v. AWH Corp.*, 415 F.3d 1303, 1313 (Fed. Cir. 2005) (en banc).  
 11 However, the terms must be read in the context of the entire patent. *Id.* at 1314. In interpreting  
 12 the claims, the court focuses primarily on the intrinsic evidence of record, including the claims  
 13 themselves, the specification, and if in evidence, the prosecution history. *Id.* at 1312-17.

14 Among the intrinsic evidence, the specification is always highly relevant to the claim  
 15 construction analysis—it is the single best guide to the meaning of a disputed term, and is  
 16 usually dispositive. *Id.* at 1315 (quoting *Vitronics Corp. v. Conceptronic, Inc.*, 90 F.3d 1576,  
 17 1582 (Fed. Cir. 1996)). “The specification is, thus, the primary basis for construing the claims.”  
 18 *Id.* (quoting *Standard Oil Co. v. Am. Cyanamid Co.*, 774 F.2d 448, 452 (Fed. Cir. 1985)). In  
 19 addition to the specification, the court will also consider the prosecution history, consisting of  
 20 “the complete record” of the patent. *Id.* at 1317. However, because the prosecution history  
 21 often lacks the clarity of the specification, it is less useful for claim interpretation purposes. *Id.*

22 While the court may also consider extrinsic evidence, including expert testimony,  
 23 dictionaries, and learned treatises, as the Federal Circuit has recently made clear, such evidence  
 24 is generally viewed as less reliable than intrinsic evidence. *Phillips*, 415 F.3d at 1317-18.  
 25 Therefore, the court must use its discretion in admitting and weighing extrinsic evidence,  
 26 keeping in mind its inherent flaws. *Id.* at 1319.

### 27 **III. Claim Construction**

28

1 The parties request construction of four terms: 1) “sender,” and related terms; 2)  
2 “recipient” and related terms; 3) “mail verification data” and “verifying data”; and 4) “mail  
3 verification device.” The Court addresses each in turn.

4 a. “Sender,” “Sender Data,” and “Sender Portion”

5 At the outset, the Court addresses the construction of “sender data,” as it is directly  
6 defined in each Patent’s specifications. The parties agree that “sender data” is indistinguishable  
7 from “sender portion” or “sender information.” HT2 at 43. “Sender data” is defined in the ‘268  
8 Patent’s specification as “indicating who sent the mail object.” ‘268 Patent 2:32-33; 4:54. In a  
9 hearing held before the Board of Patent Appeals and Interferences (“BPAI”) on the ‘268 Patent,  
10 the inventor told the Board that “sender data” is defined as “data that can be used to identify the  
11 sender.” *See* Fitzsimmons Decl. Ex. A-4 at 527. At the final *Markman* hearing, the parties  
12 seemed to largely agree on a construction that of “information indicating who the sender is.”  
13 HT3 at 28. This seems to the Court indistinguishable from the specification definition. The  
14 Court therefore adopts the definition provided in the specification, as it is part of the intrinsic  
15 evidence and does not appear functionally distinct from the definition given to the BPAI. This  
16 also serves as the construction for “sender portion” and “sender information,” per the parties’  
17 agreement. The Court therefore turns to the parties’ greater point of dispute: “sender.”

18 “Sender” is a central term in all of the contested claims. Plaintiff first argued that the  
19 Court should construe “Sender” as “any person or entity that is involved in the sending of a mail  
20 object to a recipient via a mail carrier.” Opp’n at 4. Defendants countered that “sender” is more  
21 properly construed with its common dictionary definition as a “person or entity that conveys or  
22 causes to be conveyed by an agent, the mail piece.” *See* Ds Opp’n to PMSJ at 8. SMS later  
23 presented a first alternative construction: “Any person or entity that is involved in the  
24 preparation of the mail object for the mail carrier or identified on the mail object as a sender of  
25 the mail object.” HT2<sup>1</sup> at 24. Defendants preferred this construction, but argued that “sender”  
26 should be narrowed to an individual or entity who initiates the content or otherwise

27  
28 <sup>1</sup> The Court held multiple hearings on this matter, and delineates between the transcripts by using a numeral following “HT.”  
References to the transcript from the first hearing are therefore cited with “HT,” from the second hearing with “HT2,” and so  
forth.



1 commissions the mailing, or an entity that actually packages or handles the mail object itself.  
2 *See* HT2 at 36-37. At the final hearing, Plaintiff again revised its position to argue that the  
3 sender is “the entity that assigns the unique identifier.” HT3 at 10.

4 The Court concludes that the most accurate construction of “sender,” and the only  
5 definition identified in the claims or the specifications of the patents, should simply be derived  
6 from the “sender data” definition: “who sent the mail object.” ‘268 Patent 2:32-33; 4:54. If the  
7 inventor describes “sender data” as “data that can be used to identify the sender,” *see*  
8 Fitzsimmons Decl. Ex. A-4 at 527, and the specifications identify the same data as “indicating  
9 who sent the mail object,” the only logical inference is that the “sender” is the person or entity  
10 “who sent the mail object.” “Sent” should have its common meaning, rather than any  
11 specialized definition. “To send” is generically defined as: “To cause to be conveyed by an  
12 intermediary to a destination <send books to California by train>,” or “To dispatch, as by a  
13 communications medium <send a letter> <sent a telegram>,” *Merriam Webster New College*  
14 *Dictionary II* 1005 (1995), or, similarly, “To cause to go or be taken to a particular destination,  
15 arrange for the delivery of, esp. by mail,” *Oxford American Dictionary* 1589 (3d ed. 2010).  
16 This is consistent with the clear direction in the claims and the patents’ specifications that the  
17 sender should be directly associated with the physical mail object in some way.

18 In reaching this construction, the Court turns first to the claim terms. *Teleflex*, 299 F.3d  
19 at 1324. The term is not expressly defined anywhere in the claims. The claim language of the  
20 ‘268 and ‘787 Patents, however, make clear that the sender assigns the unique identifier that is  
21 always included in the mail identification data. *See* ‘268 Patent 6:25; ‘787 Patent 5:40. The  
22 ‘787 Patent further states that this value assigned by the sender can be used to identify the  
23 sender of the mail object, suggesting that the sender should be somehow associated with the  
24 source of the mail object itself. *See* ‘787 Patent 6:35-60 (“at least a portion of [the mail  
25 identification data] . . . can be used by said mail carrier to identify said sender of said mail  
26 object.”). These two aspects of the “sender” ring true throughout the intrinsic evidence, and  
27 support using the construction above.  
28

1 The specifications of the '268 and '787 Patents also support using the above construction  
2 and the common definition of "to send." First, each specification suggests a definition of  
3 "sender" that requires the sender to be somehow in contact with the mail piece or the source of  
4 the mail piece in some way. The specifications define "sender data" as "indicating who sent the  
5 mail object," which suggests that the "sender" is the person or entity "who sent the mail object."  
6 *See* '268 Patent 4:45; '787 Patent 4:62. There is nothing in either the specifications or claims  
7 suggesting that "send" or "sent" means anything other than its plain and ordinary meaning,  
8 which further suggests that a sender is one who is directly involved in placing the mail object in  
9 the mail stream or directing its placement in the mail stream.

10 Second, both specifications describe two "problems" that the inventions are designed to  
11 mitigate. The first problem is security, and the claimed invention is designed to provide a  
12 method of screening mail to prevent exposing recipients to hazardous substances from unknown  
13 sources or other unwanted mail. *See* '268 Patent 1:30-40; '787 Patent 1:32-45. The second  
14 problem is that manual delivery "is limited to a one-way production of a finite set of  
15 information," creating problems when "the sender of the mail object is interested in providing or  
16 receiving additional information (e.g., product instructions, warranty information, etc.)." '268  
17 Patent 1:43-49; '787 Patent 1:46-50. The method also allows information that would otherwise  
18 have been mailed in hard copy to be sent electronically to reduce costs and the size of the mail  
19 object. *See* '268 Patent 1:50-55; '787 Patent 1:50-59. These purposes are only served if the  
20 "sender" is a person or entity who either directed the content of the mailing or was part of the  
21 mailing of the physical mail object. Screening packages is only effective if the "sender data"  
22 gives the opener some knowledge of where or who the package came from, or what might be in  
23 it. Similarly, a person or entity invested in the contents of the mail object or its actual shipment  
24 would be much more likely to be concerned about providing product information or reducing  
25 shipping costs.

26 The extrinsic evidence from the prosecution history also supports construing "sender" to  
27 require some connection to an entity or person who either directed the content of the mailing or  
28 otherwise handled the mail piece. In the BPAI hearing, the inventor made clear that the defining

1 feature of the invention is the ability to use information from the mail object's sender to verify  
2 or identify the sender, or the source, of that mail object. The inventor told the Board that  
3 "sender data" is defined as "data that can be used to identify the sender." *See* Fitzsimmons  
4 Decl. Ex. A-4 at 527. The inventor further explained that the application addressed a "system  
5 and method of verifying a mail object" by using data including "a unique identifier that is then  
6 *used to identify, or verify, that the mail object came from an identifiable entity.*" Fitzsimmons  
7 Decl. Ex. A-4 at 517 (emphasis added). The inventor repeated this sentiment again when  
8 emphasizing that part of the "claimed invention" is the use of the encoded data "to then verify  
9 that the mail object was sent by an identifiable entity." Fitzsimmons Decl. Ex. A-4 at 523.

10 The Court was initially concerned that there may be some dispute over whether the term  
11 "sender" contemplated multiple senders in any given scenario, i.e. that for the purposes of the  
12 patented method, there might be an initial party providing the contents for the mailings, a  
13 separate party packaging the mail pieces, another party transporting the mail pieces to the post  
14 office, and so forth, all of whom could be "senders." At first, the parties agreed that there may  
15 be more than one "sender" for any given mail piece. At the final hearing, however, Plaintiff  
16 changed its claim construction theory and adopted the position that there could be only one  
17 sender for purposes of the method, defined as the individual or entity that assigned the unique  
18 identifier. Plaintiff argues that this construction is the most accurate and in fact mandated by the  
19 claim terms because the unique identifier is, by definition, assigned by the sender. *See* '268  
20 Patent 6:25. Defendants do not dispute that there could be only one sender, but argue that this  
21 construction is redundant.

22 The Court agrees with the parties that one entity or person serves as the same "sender"  
23 for all purposes under the '268 and '787 Patents, although the definition of "sender" allows for a  
24 number of types of entities to fulfill that function in any given scenario. The Court disagrees  
25 with Plaintiff's proposed construction, however, because it is circular and unsupported by the  
26 claims. First, the only definition of sender comes from the definition of "sender data," defined  
27 as data "indicating who sent the mail package." This entity identified in the "sender data" must  
28 also assign the unique identifier for a method to be covered by the patented claims, but the

1 “sender data” is defined by the conveying of the mail object, not “indicating who assigned the  
2 unique identifier.” Second, there is simply no suggestion in the claims or specifications that  
3 anyone who assigns a unique identifier is a sender for purposes of the patent. All other  
4 references to the sender identify it as the source of the mail object or mail contents, not simply  
5 the source of the identifier. Indeed, the purposes described in the patents’ specifications would  
6 not be furthered if the sender were simply the entity that assigned the identifier, but need have  
7 no connection to the contents or mailing of the actual mail piece. This would neither allow the  
8 recipient to confirm the source of the package for safety reasons, nor help an entity avoid  
9 additional shipping challenges. The inventor could have made this distinction vividly clear in  
10 the claims and specifications, but chose not to.

11 It is certainly true that the unique identifier must be assigned by the sender, and that this  
12 is a crucial piece of the patented invention. The inventor made it clear at the BPAI hearing that  
13 this was a defining aspect of the patent. The inventor specifically distinguished the invention  
14 based on this feature, explaining that “the prior art . . . does not teach a situation where a sender  
15 provides a non-unique value and you have to concatenate data onto that in order to render a  
16 unique value.” Fitzsimmons Decl. Ex. A-4 at 525. The inventor stated that one application of  
17 the invention was to allow a sender to generate identifying information that was still unique  
18 enough to provide tracking, explaining that “the application solves the problem of how do you  
19 allow the sender to generate a unique identifier, and they also ensure that that identifier is truly  
20 unique enough to track or identify the mail object.” Fitzsimmons Decl. Ex. A-4 at 517-518.  
21 Furthermore, in response to the BPAI’s question, “If I understand what you’re saying, is that the  
22 distinctive aspect of your invention is this string, single set of encoded data, and that it includes  
23 a unique identifier, sender data recipient data, and shipping method data?”, the inventor  
24 responded, “Correct. Where the unique identifier is generated by the sender, correct.”  
25 Fitzsimmons Decl. Ex. A-4 at 527; *see also* Fitzsimmons Decl. Ex. A-4 at 528 (“And the unique  
26 identifier is assigned by the sender, or, in the specification, it talks about being generated by the  
27 sender.”). But it does not follow that any assigned unique identifier is assigned by the sender.  
28 Rather, there is some pool of entities involved in conveying a mail piece that meet the definition

1 of “sender.” How those entities are identified in the encoded data will then determine whether  
2 they are, in fact, “senders” infringing on these patents.

3 Plaintiff objected to Defendants’ construction on the grounds that it was inconsistent with  
4 the intrinsic evidence and is based solely on extrinsic evidence. Because the Court adopts the  
5 Defendants’ definition of “send,” although not its actual construction, the Court addresses this  
6 argument. As discussed above, the common definition of “send” is entirely supported by the  
7 intrinsic evidence. All discussions of “sender” in the claims, specification, and history show  
8 that a sender must be associated with the contents or physical mail piece involved – they must  
9 either cause a certain item to be conveyed (perhaps directing someone else to put out a specific  
10 mailing), or convey the object in some way. The definition of “sender data” supports this  
11 construction, as do the listed embodiments and the stated purposes for the patent.

12 The crux of the issue is: any entity that sends a mail piece in the common meaning can be  
13 a “sender” within the meaning of the claims. That sender must also be “indicated” in the  
14 “sender data.” Finally, that sender must have assigned the unique identifier in the mail ID data.  
15 Therefore, Plaintiff is correct that for the purposes of this method, the “sender” is the entity that  
16 assigns the unique identifier. However, the fact of assigning the unique identifier does not  
17 inform whether an entity can qualify as a “sender” for purposes of the patents. Instead, an entity  
18 or person who can be considered a “sender” under the patent must be “indicated” by the sender  
19 data and must also be the person or entity “who sent the mail object.”

20 The Court concludes that the construing “sender” to be the “person or entity who sent the  
21 mail object” is the construction most consistent with the claim language, specifications of the  
22 patents, prosecution history, and articulated purpose of the invention.

#### 23 b. Recipient Data

24 At the second hearing, the parties stipulated to the following construction: “information  
25 indicating who is to receive the mail object, which may include the recipient’s address or  
26 account number.” HT2 at 46. This appears to the Court to be consistent with the claims and  
27 specification. Again, the parties do not dispute that “recipient portion” and “recipient  
28 information” should have the same construction as “recipient data.”

1 c. “Mail Verification Data” and “Verifying Data”

2 The parties agree that “mail verification data” and “verifying data” should have the same  
3 construction (as distinct from the “verifying portion” of the mail identification data). HT2 at 47.  
4 Plaintiff’s final proposed construction is, “data from the sender of the mail object.” Defendants’  
5 final proposed construction is: “data from a mail verification application provided to a reception  
6 device if there is correspondence between the verifying portion and the authenticating portion of  
7 the mail ID data.” *See* HT2 at 50.

8 Based on the intrinsic evidence and prosecution history, the Court concludes that “mail  
9 verification data” and “verifying data” are properly construed as simply “data from a mail  
10 verification application that is provided if there is correspondence between the verifying portion  
11 and the authenticating portion of the mail ID data.” The Court declines to import limitations  
12 requiring either that the data come from the sender or be sent to the recipient.

13 From the claims and specification, it is clear that mail verification data is generated when  
14 the authenticating and verifying portions of the mail ID correspond. It is also apparent that the  
15 mail verification application, which is on the mail ID device, provides the mail verification data.  
16 Mail verification data is not actually defined, however. Claim 1 of the ‘268 Patent provides that  
17 “mail verification data” is provided “by said computer” via the network “when said  
18 authenticating portion of said mail identification data corresponds with said verifying portion of  
19 said mail identification data.” ‘268 Patent 6:34-37. Claims 11 through 15 of the ‘268 Patent  
20 describe the method of Claim 1, but provide variations on the content and destination of the mail  
21 verification data. ‘268 Patent at 7:15-31.

22 In the “Background of the Invention” in the ‘268 Patent, the invention is described as “a  
23 system and method of authenticating at least one mail object by providing at least a portion of  
24 mail identification data over a wide area network, such as the internet, in order to receive mail  
25 verification data.” ‘268 Patent at 1:16-19. The detailed description explains that the mail  
26 verification application is part of the mail ID device, and the mail verification application stores  
27 the verifying portion of the mail ID data, receives the authenticating portion of the mail ID data  
28 from the reception device, and provides the mail verification data if the authenticating portion is

1 authenticated (i.e. corresponds). *See* '268 Patent 3:35-42. This description is echoed in the  
2 description of another embodiment, describing the mail verification application running on the  
3 mail ID device as comparing the authenticating portion of the mail ID with the stored verifying  
4 portion. If there is correspondence, "then mail verification data is sent to the reception device."  
5 '268 Patent 4:38-44. The detailed description further suggests one possible embodiment in  
6 which the mail verification data could include authenticating data, securing data (showing who  
7 secured the mail object), sender data, or recipient data. *See* '268 Patent 4:45-58.

8       There are no requirements for the content of the mail verification data. The specification  
9 provides that it may include recipient data, sender data, securing data ("indicating who secured  
10 the mail object"), or additional data including instructions, product data, third party  
11 advertisements, etc. *See* '268 Patent 2:30-35. Thus, although the claims use the term "verifying  
12 data," the specification is clear that the actual information need not confirm anything specific  
13 about the package's contents or sender, and need not provide any particular information about  
14 the package's origins. Mail verification data can serve either of the two enumerated purposes of  
15 the '268 Patent: ensuring or verifying the package's source or contents for safety reasons, or  
16 providing information that might otherwise have required physical mailing.

17       The first dispute the Court must address is whether the construction should include a  
18 destination. Defendants argue that the mail verification data must go to a reception device or a  
19 recipient. *See* HT2 at 57-58. This limitation seems improper, however, in light of claims 11  
20 through 15, which designate different destinations for the mail verification data, including "at  
21 least one reception device" (claim 11), and "a recipient" (claim 13). These claims are dependent  
22 claims of Claim 1, suggesting that Claim 1 is broader than either of these two requirements.  
23 Although the preferred embodiments specify that the mail verification data should be sent to the  
24 reception device, Claim 13 contains the limitation of the verification data being sent to a  
25 recipient. Claims 11 and 13 are dependent claims to Claim 1, and so the limitation it provides  
26 cannot apply to all claims. *See Phillips*, 415 F.3d at 1315. Furthermore, the inventor removed  
27 exactly this limitation from his application during prosecution for reasons that are not explained.  
28 *See Fitzsimmons Decl. Ex. A-4* at 346. It would be improper to read such a limitation back into



1 the patent after it has been expressly removed. *Laryngeal Mask Co. Ltd. v. Ambu*, 618 F.3d  
2 1367, 1372 (Fed. Cir. 2010).

3 In addition to the question whether mail verification data must go to a specific entity or  
4 location, the parties also dispute whether mail verification data must come *from* a sender.  
5 Although the Court was initially inclined to agree that mail verification data could be construed  
6 to come from a sender, this construction does not actually appear supported in the claim or  
7 specification language. The more accurate description seems to be to describe the verification  
8 data as coming from the mail verification application upon correspondence between the  
9 verifying and authenticating ID portions; there is no language in the claims or specification that  
10 would suggest the verification data comes only from the sender.

11 Indeed, the specification suggests that mail verification data could include information  
12 that has nothing to do with the sender. For example, the Summary of the Invention states that  
13 the mail verification data could include securing data (“indicating who secured the mail object”),  
14 and/or sender data, clearly suggesting that the “securing” and “sending” parties could be  
15 different individuals. It would make sense for securing data to come from a securing party  
16 separate from the sender, especially if the securing party confirmed the contents’ safety,  
17 inspection, or secure transport. Similarly, the Summary considers the possibility that the mail  
18 verification data may include “third party advertisements,” which appear by definition to  
19 originate not with the sender. These details also appear in the description of the preferred  
20 embodiment. *See* ‘268 Patent 4:52-58. Finally, the description of the preferred embodiment  
21 describes one embodiment in which the mail verification data includes “software-booting data  
22 adapted to boot an email application and/or a browser application,” either one of which could be  
23 used to “receive additional information from either the mail ID device, the sender of the mail  
24 object, or a third party.” *See* ‘268 Patent 5:35-41. This further suggests that the mail  
25 verification data is not exclusively in the purview of the sender.

26 Because there is no indication in the claims that the mail verification data comes from the  
27 sender, the only basis to associate this data with the sender appears to be through the mail ID or  
28 verification devices. Mail verification data is produced by the mail verification application,



1 which resides on the mail ID device, which Plaintiffs argue is controlled or operated by the  
2 sender. Leaving aside for now whether the mail ID device is so controlled, it seems unnecessary  
3 and outside the actual claims and specification to attribute any origin to the mail verification  
4 data itself. It further appears, based on the above discussion, that even if the data were  
5 generated by a device controlled by the sender, the content or data provided might be from a  
6 different entity. The Court therefore declines to read a limitation into the claims that appears  
7 unsupported in the patents. Plaintiff elaborates on this point by arguing that “the sender that  
8 generated the mail ID data is the one who can ‘verify’ or ‘authenticate’ the mail ID data.” Even  
9 if the Court were to accept this argument, it does not follow that the data produced after  
10 verification or authentication is necessarily from the sender itself. Indeed, the actual data may  
11 not “verify” or “authenticate” anything about the piece, but instead acts as a confirmation of  
12 “correspondence” that can take many forms.

13 The experts on each side do little to clarify this question. Dr. Lopresti opines that the  
14 term should be construed as “data from an authorized sender,” Lopresti Decl. ¶¶ 102-03, but  
15 there is nothing in the claim language or specification that explains how the Court should  
16 construe “authorized sender.” Dr. Allais opines that the “mail verification data” is “data  
17 transmitted by the Mail Identification Device.” Allais Decl. ¶¶ 43-45. Dr. Allais further opines  
18 that the “mail identification device” is “associated with a location where the mail originates.”  
19 Allais Decl. ¶¶ 26-32. Again, this does not suggest a need to import any further limitation to the  
20 “mail verification data.”

21 The Court understands the common sense appeal of assuming that all verifying data will  
22 be “from” the sender in some sense. This appears to be the intent of the preferred embodiments,  
23 and makes intuitive sense. On the other hand, the inventor presented the patents as defined by  
24 the sender-generated unique identifier, which is specifically identified as such in the patent. It  
25 was possible for the inventor to also define mail verification data as being generated, assigned,  
26 or otherwise from the sender, but there is no such limitation. It also appears to the Court that  
27 there are possible embodiments for which the verifying data is not from the sender, possibly in  
28 the embodiment involving an independent security institute or a government office.

1 The Court is therefore inclined to construe “mail verification data” and “verifying data”  
2 as simply “data from a mail verification application that is provided if there is correspondence  
3 between the verifying portion and the authenticating portion of the mail ID data.”

4 d. Mail Verification Device

5 The term “mail verification device” is not used in the ‘268 Patent until Claim 33, and is  
6 used again in Claim 52. No definition is provided in the specification or claims. The mail  
7 verification device appears to play the same role that the mail ID device plays in Claim 1, and  
8 this is the position Plaintiff adopts. Plaintiff argues that “mail verification device,” and thus by  
9 extension mail ID device, should be construed as a “device operated by a sender of the mail  
10 object.” Defendants respond that the mail verification device (and thus mail ID device) should  
11 not be construed as “sender operated.” Based on the claim language and specification, the Court  
12 concludes that the mail verification device is: “a device adapted to communicate with one or  
13 more reception devices via a network, comprised of at least a memory and a mail verification  
14 application adapted to store the verifying portion of mail ID data, receive the authenticating  
15 portion of mail ID data, and provide mail verification data.” The Court sees no basis in the  
16 claims or specification of the ‘268 Patent for narrowing this construction further, or importing a  
17 “sender-operated” limitation.

18 Turning first to the claims and specification, the Court notes that “mail verification  
19 device” has no explicit definition. The fullest description is in Claim 33 of the ‘268 Patent,  
20 which provides:

21 33. A mail verification system for authenticating at least one mail object . . . comprising:  
22 at least one mail verification device adapted to communicate with at least one  
23 reception device via a network, said at least one mail verification device  
24 comprising:  
25 a memory; and  
26 a mail verification application adapted to:  
27 store at least a verifying portion of mail identification data in said memory  
28 . . . ;

1 receive at least an authenticating portion of said mail identification data  
2 from said at least one reception device via said network . . . ; and  
3 provide mail verification data via said network . . .

4 ‘268 Patent 8:62-9:19. The description and figures make clear that it is the device that hosts the  
5 mail verification application, and so is the device that receives data from the reception device to  
6 determine whether there is “correspondence.” In a colloquial sense, it is the device or computer  
7 at the front end of the process of verifying a mail object – storing a piece of data that will later  
8 be compared to the data sent from the scanner or other form of reception device where the mail  
9 object arrives. This reinforces that the mail verification device and the mail ID device perform  
10 the same basic function.

11 The only indications Plaintiff cites for the mail ID device and mail verification device  
12 being “sender operated” are expert opinions and statements made by the inventor during  
13 prosecution. The inventor’s statements, however, appear to discuss one possible embodiment,  
14 not all possible embodiments. *See* Fitzsimmons Decl. Ex. A-4 at 402-403 (“In *one embodiment*  
15 of the present invention, a sender uses a mail ID device . . .”) (“The specification further  
16 provides that a sender *can* use a mail ID device (110) or more particularly, a mail verification  
17 application (112) operating thereon . . .”) (emphasis added). Defendants’ expert opines that the  
18 mail verification device “would logically be the same as the Mail Identification Device” because  
19 the mail verification application resides on the mail ID device. *See* Allais Decl. ¶ 42. Plaintiff’s  
20 expert writes that “the mail verification device is used by a sender of the mail object,” but does  
21 not opine further. *See* Sterling Rebuttal Decl. ¶ 36.

22 Both experts opine more fully on the meaning of “mail identification device.”  
23 Defendants’ expert looks to the common specification and notes that the mail ID device is  
24 “associated with a location where the mail originates.” Allais Decl. ¶ 31. Plaintiff’s expert  
25 opines that the mail ID device “is described in the common specification as being used by a  
26 sender of the mail object.” Sterling Rebuttal ¶ 21. Sterling further supports this position with a  
27 statement made by the inventor during the prosecution history (“a sender can use a mail ID  
28 device (110), or more particularly, a mail verification application (112) operating thereon, to

1 generate the mail ID data (or a portion thereof).” Sterling Rebuttal Decl. ¶ 21. The inventor  
2 also stated that the mail ID device could be used to compare received data to stored data,  
3 possibly “to determine whether a mail object was sent from a secure location or an authorized  
4 (or at least an identifiable) entity.” Sterling Rebuttal Decl. ¶ 21. Based on this evidence,  
5 Sterling opined that “the mail ID device is associated with a sender of the mail object, and more  
6 particularly, is used by a sender of the mail object to store, receive and compare mail ID data, or  
7 a portion thereof.” Sterling Rebuttal ¶ 22.

8         Although the Court understands the intuitive appeal of reading a “sender-operated”  
9 limitation into the claim language, this does not seem supported by the patent itself. The  
10 references to a sender operating the mail ID device or mail verification device are not  
11 mandatory; they are rather iterations of the invention or the preferred embodiment. The claims  
12 themselves are broader. The claims and specification in fact appear to run against a “sender  
13 operated” limitation. First, the ‘268 Patent specifically associates the unique identifier with the  
14 sender, showing that the inventor could have specified that the mail ID device or mail  
15 verification device were also specifically related to the sender. *See* ‘268 Patent 6:24-26 (“ . . .  
16 wherein said unique identifier consists of a numeric value assigned by a sender of said at least  
17 one mail object.”).

18         Second, there are several proposed embodiments in which the sender and the mail ID  
19 device are entirely separate, further suggesting that the mail ID device cannot be construed to  
20 *always* be sender-operated. *See* ‘268 Patent 5:29-35 (“Either one of these applications could  
21 then be used to . . . provide additional information to said mail ID device (or the sender of the  
22 mail object), and/or receive additional information from either the mail ID device, the sender of  
23 the mail object, or a third-party.”); ‘268 Patent 5:35-41 (“In another embodiment, the mail  
24 verification data further includes software-booting data adapted to boot an email application  
25 and/or a browser application. Either one of these applications could then be used to provide  
26 additional information to the mail ID device and/or receive additional information from either  
27 the mail ID device, the sender of the mail object, or a third party.”); ‘268 Patent 5:42-49 (“In  
28 another embodiment of the invention, the reception device 120, or more particularly the mail

1 authenticating application 122 is adapted to provide a reply email to the mail ID device 130 *or*  
2 *the sender* of the mail object. This reply email may either be sent automatically . . . or manually,  
3 to allow the recipient to communicate with the mail ID device *and/or* sender of the mail  
4 object.”) (emphasis added). Thus, because the claims and specification contain no language  
5 limiting the mail verification device or mail ID device to a sender’s control, and the  
6 specification in fact suggests embodiments in which the sender and mail ID device are contacted  
7 separately, the Court declines to read this limitation into the ‘268 Patent. This leaves open the  
8 question of how the mail verification device should in fact be construed.

9 From this, the Court concludes that the mail verification device is simply defined by its  
10 terms in the claims: “a device adapted to communicate with one or more reception devices via a  
11 network, comprised of at least a memory and a mail verification application adapted to store the  
12 verifying portion of mail ID data, receive the authenticating portion of mail ID data, and provide  
13 mail verification data.” The Court sees no basis in the claims or specification of the ‘268 Patent  
14 for further describing a mail verification device or narrowing this construction.

15 **IV. Disposition**

16 The Court hereby adopts the foregoing claim constructions for the claims at issue. The  
17 Court will issue a separate order on the motions for summary judgment.

18 DATED: April 8, 2014

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DAVID O. CARTER  
21 UNITED STATES DISTRICT JUDGE  
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